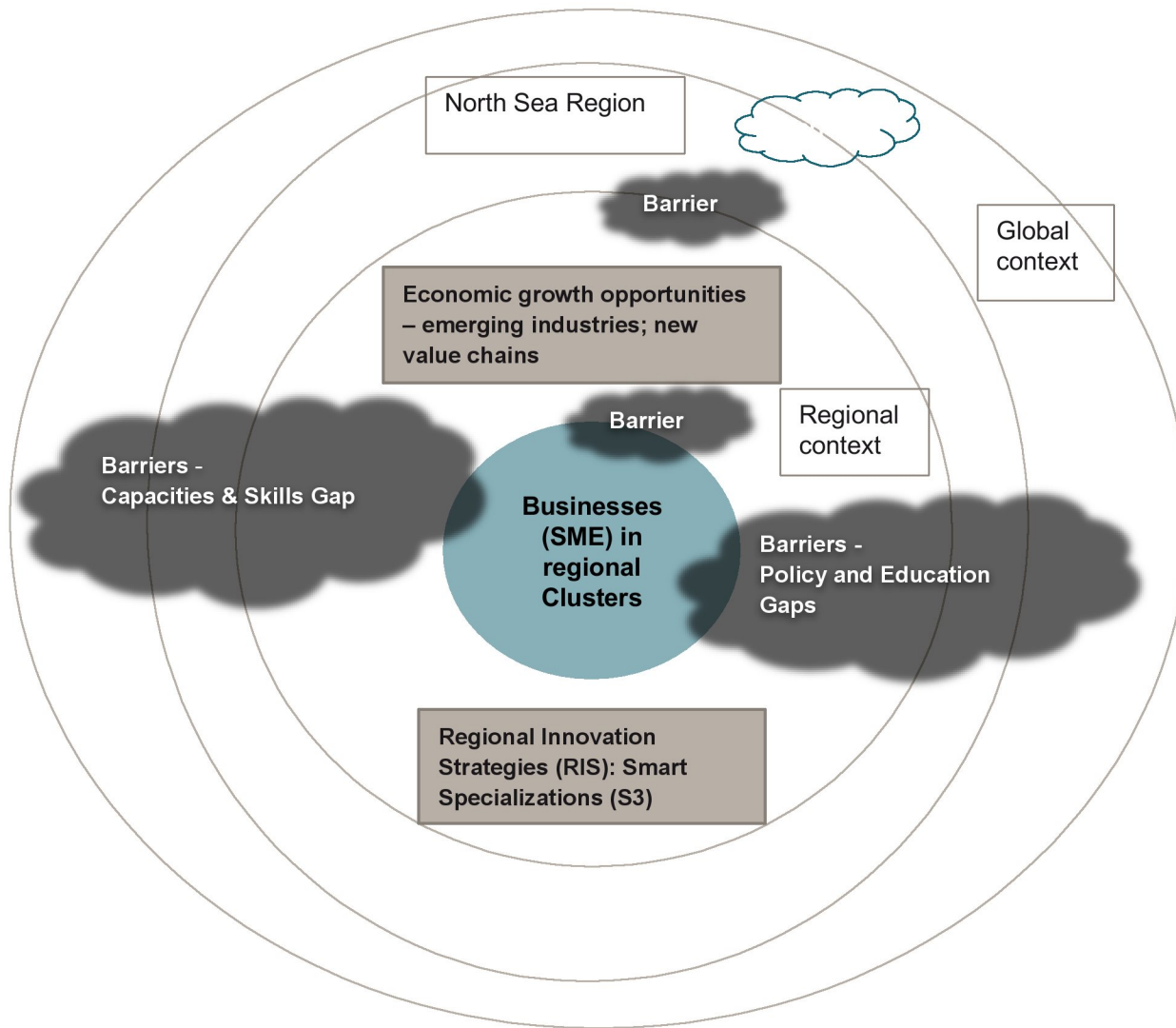


RIGHT skills for the RIGHT future:  
The project will identify barriers through analysis of SSS and skills gaps analysis

Based on a figure created by Anu Manickam, Hanze  
University of Applied Sciences



The RIGHT project will bridge the gaps identified by using a combination of

- New Strategic Alliances – new value chains & clusters; new education-business innovation arena; new strategic policy
- New Policy methodologies – co-creation & bottom-up influences, for smart specialisation
- New Capacity Building – Vocational, Educational & Business programmes
- New Business support –new business models & business insights; new support services

Date: 5th March 2018

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North Sea Region Programme Secretariat  
Viborg, Denmark

Project submission RIGHT skills for the RIGHT future.  
Deadline 5<sup>th</sup> March 2018

## Notes on the budget

We would like to draw the following points to your attention regarding the budget for RIGHT.

- 1) All partners have agreed to shared costs of 5% of their total budget. This is to minimise the shared costs burden on the partners with smaller budgets and seems a fair way to proceed. The large part of these funds will go to staff costs for the lead beneficiary. LB has secured the maximum amount of funding possible, but knows from experience that these extra staff costs will be needed in order to run a project of this size.
- 2) University of Ghent were not able to draw up a letter of intent with the correct amount generated by the system. The legal department were not able to sign the guarantee without adding shared costs to their total budget. Their letter of intent therefore guarantees 5% more funding than the letter of intent generated by the system, which is calculated without shared costs. Their budget and spending plans are correct in the application.
- 3) Hordaland co-beneficiaries GCE Subsea and The Seafood Innovation Cluster have budgeted with no staff costs and therefore no overheads. This is because the staff costs are already funded by the national cluster programme under Innovation Norway.

Contact: Morven Cameron  
Date: 1<sup>st</sup> March 2018  
Direct Dial: 07876 226633

Client Ref:  
Project No:  
E-mail: Morven.cameron@hient.co.uk

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Norway

Tlf: 0047 55 23 95 32 | Mob: 0047 934 67 645

Dear Ms Clarke

### **Letter of Support for the Interreg North Sea Region – RIGHT Project**

I am writing in my capacity as Head of Universities, Education and Skills of Highlands & Islands Enterprise (HIE) to confirm HIE's support for the application led by Hordaland County Council in Norway.

Highlands & Islands Enterprise (HIE) is the economic and social development agency for the northern half of Scotland, accountable directly to the Scottish Government. Our remit is broad and includes the growth of businesses and key industry sectors, with a priority focus on renewable energy, aquaculture, marine biotechnology" along with other sectors. Our geography includes a 9000km coastline which is at the heart of our marine economy and hosts most of the key Scottish physical locations for, and attributes of, offshore renewable energy developments, as well as Scotland's aquaculture and other marine related industries. We work in partnership to maximise the economic and community value from these assets across the full supply chain.

We have identified the Blue Economy as key to the economic development of the highlands and islands region as well as to the UK as a whole. As such we are working to promote the development of this form of knowledge based economy as a mechanism to promote economic growth and sustainable livelihoods within our region.

The RIGHT project is an excellent way to bring together partners and we have been following its development closely. We believe it has brought together the right people from the most appropriate regions who, whilst having different issues and opportunities, unite in a desire to compare their areas of specialization and through a series of work packages, unlock

innovation capacity by uncovering the barriers and bridging the skills gaps.

Whilst HIE is supportive of the project, we are not, at this time, in a position to become a full partner. We are in the middle of carrying out a UK Govt-sponsored Science & Innovation Audit (SIA) of our marine economy and to that end find ourselves with little staff resource to contribute the effort required to the project that we believe is necessary. However, we will remain as an Associate partner, observing progress, taking part in meetings as appropriate, and, importantly, contributing key information and data to the project. Indeed, the findings of the SIA itself will provide exciting and relevant information to the project partners.

In Scotland we have an organisation – Skills Development Scotland – which is doing great work in relation to understanding sectoral skills gaps. We would endeavour to bring this information to the project as we believe it would support the work of a number of the work packages.

We would like to commend the project to Interreg, and confirm that HIE is committed to working closely with the partnership, adding value, where possible, to its outputs.

Yours sincerely,

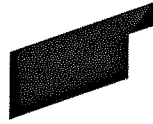


Carroll Buxton  
Director of Regional Development



Highlands and Islands Enterprise  
Iomairt na Gàidhealtachd 's nan Eilean





**earlall**

EUROPEAN ASSOCIATION OF REGIONAL & LOCAL  
AUTHORITIES FOR LIFELONG LEARNING

'RIGHT Skills for the RIGHT future'  
Interreg North Sea Region Programme

Brussels 19 February 2018

**TO WHOM IT MAY CONCERN**

EARLALL – European Association of Regional and Local Authorities for Lifelong Learning – fully support the above-mentioned proposal submitted by one of its member regions: Hordaland County Council.

EARLALL aims to provide opportunities for EARLALL members to enhance their strategies, plans and actions, and to enable exchanges of good practices, experiences and expertise, seeking to facilitate concrete actions between members and other stakeholders, as well as participation in calls for proposals, tenders and initiatives by the EU.

To support our member regions in their participation and management of EU funded projects, EARLALL has put in place effective communication and dissemination to publicize and showcase EARLALL's voice and actions via a dynamic and interactive webpage, use of social media, and regular newsletters (Internal news, EU monitoring, etc). to provide regular, timely and relevant information to the members and other partners and contacts. Information about the project can be included in any of those EARLALL dissemination tools.

EARLALL cooperation includes engagement with key stakeholders in Brussels ( Lifelong Learning Interest Group, European Association for the Education of Adults, FREREF, EURADA, etc) and participation in relevant events (European Immigration Forum, Upskilling Pathways, European Week of Regions and Cities, European Vocational Skills Week, etc). Apart from having members in 8 European Countries, we are members of some European umbrella organisations and EC supported initiatives like the Lifelong Learning Platform, the European Association for Apprenticeships or the RESET (Regions for Education and Training) network.

Noelia Cantero

EARLALL Business Manager

**EARLALL**

European Association of Regional and Local Authorities for Lifelong Learning

[www.earlall.eu](http://www.earlall.eu)

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